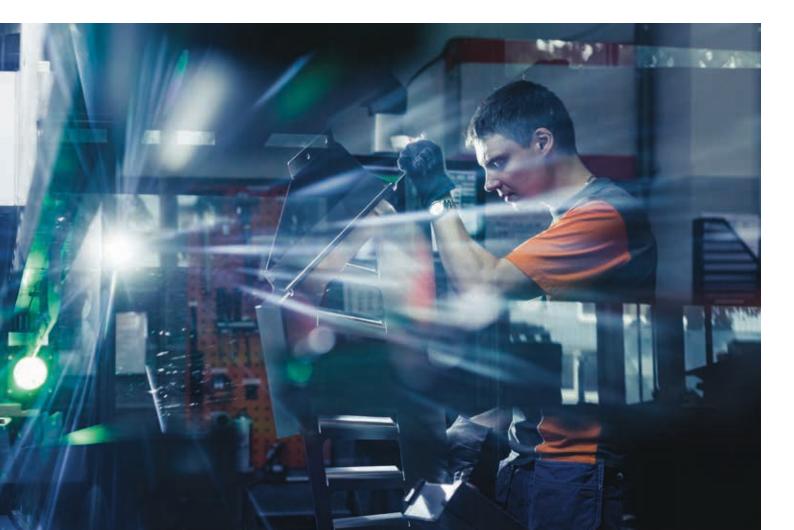
### industry estonia

# Industry Estonia supplier database

industryestonia.com





# Cooperation with Engineering Industry

Federation of Estonian Engineering Industry is a non-profit organization with members as machine building and metal companies and different education organizations. Our members differ from Estonian biggest and experienced companies to small and flexible companies. The association includes all Estonian major educational organizations in the field of Engineering.

Objectives of Federation of Estonian Engineering Industry:

- → compilation and implementation of machine building and metalworking sector strategies;
- → development of foreign relations;
- → cooperation between companies and education systems;
- → supporting cooperation between the companies and R&D centres/universities/vocational schools;
- → improving labour force conditions in the field of machine building and metalworking;
- $\rightarrow$  collection and distribution of field specific materials.

**Contact us:** Address: Mustamäe tee 4, 10621 Tallinn, Estonia Phone: +372 651 5578 E-mail: triin@emliit.ee www.emliit.ee www.industryestonia.com



INDUSTRYESTONIA.COM EMLIIT.EE



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## Merrem 🎎 Tööstusplast Tööstusplast OÜ



www.tplast.ee

#### ADDRESS

**WEB** 

Vahi tee 7 Tartu, Tartu maakond 60534 Estonia

#### **KEY CONTACTS**

Alar Künnapuu Commercial Director alar@tplast.ee +372 7377 820

#### Sergei Prostjakov

Sales manager sergei@tplast.ee +372 526 4262

#### Tivo Lepamaa

Sales manager tivo@tplast.ee +372 502 9969

#### ) YEAR ESTABLISHED 1996

**NO. OF EMPLOYEES**< 50 employees</p>

REVENUE < 5mil

EXPORT % 20% export

#### **REGISTRY CODE** 10124269

#### **COMPANY DESCRIPTION**

Merrem Plastics Group is one of the leading distributor and machinists of engineering plastics in Europe. Our team of over 120 employees services more than 7000 customers across the continent in all segments of industrial activities. We offer a comprehensive network of service centers in Estonia, Latvia, Netherland and Germany and inventories with an extensive product range including PEEK, PI, PA, PTFE, POM, UHMW-PE, composites and many more.

Industries we serve: Chemical, metal, pulb & paper, electronic, off-shore, agricultural, food processing, marine, mining.

We offer complete range of plastics sheets, rods, profiles, blocks, processed products and tehnical rubber. Our modern technology allows us to offer you a wide range of plastics parts. Be it a prototype, single copy or series of products. With over 100 CNC machines and robots, we warrant quick delivery times, excellent service and competitive prices.

#### **INDUSTRIES**

- → Apparatus engineering
- → Mechanical engineering
- → Railway and ral vechicles industry
- → Shipbuilding industry
- → Special purpose machinery manufacturing
- → Telecommunication industry

#### SERVICES

→ Manufacture of other plastic products (NACE 2229)

#### **TECHNOLOGIES**

- → Turning
- $\rightarrow$  Milling

- $\rightarrow$  5-axis milling machines
- → Sawing

- MATERIALS
- → Thermoplastics
- → Acrylic (PMMA)
- $\rightarrow$  High performance plastic
- $\rightarrow$  Elastomers
- → Silocone (LSR)
- → Glass fibre-reinforced plastic
- → Carbon fibre-reinforced plastic
- → ESD/ Antistatic plastics

- → Fluor plastics
- → Polyurethane (PUR)
- $\rightarrow$  Composites
- $\rightarrow~$  Wear resistant industrial plastics
- → Transparent plastics
- $\rightarrow$  PVC strip curtains
- → Construction plastics

4

### Norcar-BSB Eesti AS



WEB

#### ADDRESS

Rebase 16 Prillimäe, Rapla maakond 79702 Estonia

#### **KEY CONTACTS**

Jaak Ojandu Member of the board jaak.ojandu@norcar.ee +372 526 7524

#### Siim Illopmägi

Member of the board siim.illopmagi@norcar.ee +372 5302 2721

YEAR ESTABLISHED

NO. OF EMPLOYEES < 50 employees</p>

REVENUE < 5mil</p>

EXPORT %

**REGISTRY CODE** 10433651

#### **COMPANY DESCRIPTION**

The company's main productions are tractors body components and agricultural equipment. Our prefabricated compiled details are used to make miniloaders Norcar and feeding tractors Minkomatic. At the same time we also produce a variety of mechanical engineering components and nodes (cylinders, oil tanks, variable size hatch latch.

#### **INDUSTRIES**

→ Mechanical engineering

#### SERVICES

- → Machining (NACE 2562)
- $\rightarrow$  Painting and glazing (NACE 4334)
- $\rightarrow$  Manufacture of metal structures and parts of structures (NACE 2511)
- → Manufacture of other tanks, reservoirs and containers of metal (NACE 2529)
- $\rightarrow$  Manufacture of agricultural and forestry machinery (NACE 2830)
- → Treatment and coating of metals (NACE 2561)
- $\rightarrow$  Wholesale of other machinery and equipment (NACE 4669)

#### RESOURCES

#### Machines

- $\rightarrow$  CNC freespink, Primero KM-150 Z
- → Doosan Puma 2100 MS
- $\rightarrow$  Plasmapink HS 3001
- → Giljotiin
- → Painutuspink AMADA HFE M2 220/3
- → Manuaaltreipink GC526J D

#### TECHNOLOGIES

- → Turning
- → Milling
- → Plasma fusion cutting
- → Drilling / threading / tapping
- $\rightarrow$  Sawing
- $\rightarrow$  Deep-hole drilling
- → Bending / folding

- → Structural steel
- → Stainless steel (rust-proof V2A)
- → Stainless steel (rust-proof V4A)

- spind.50; Max D 500
- → Hamba-freespink 53A80H
- → Lintsaag Amada HFA-250
- → Keevitusrobot ABB
- → Fronius käsikeevitus seadmed
- → Haaveldamise sead
- → Värvimisseade GRACO
- → Inert gas shielded arc welding (MIG/MAG)
- → Inert gas shielded arc welding (TIG)
- → Robot welding
- → Welded constructions (weldments)
- → Shot blasting
- $\rightarrow~$  Aluminium and aluminium alloys
- → Copper-zinc alloys (brass)
- → Copper and copper alloys

# Radius Machining OÜ



WEB www.radius.ee



#### ADDRESS

Sära tee 8 Rae vald, Harju maakond 75401 Estonia

#### **KEY CONTACTS**

Maarek Sikamägi Sales Manager maarek@radius.ee +372 525 8487

#### Tanel Uibokand

Export Manager tanel@radius.ee +372 508 9429

Veljo Konnimois Member of the board veljo@radius.ee +372 507 9608

YEAR ESTABLISHED 2005

> NO. OF EMPLOYEES < 100 employees





**REGISTRY CODE** 11117403

#### **COMPANY DESCRIPTION**

Radius Machining OÜ is one of the leading metal and plastics CNC components machining company in Estonia. We are longterm partners for our customers who are in assembly, automotive, medical, industrial kitchens, furniture etc. sectors. We export 50% of our production to Scandinavia and further. Radius Machining supports customers with bufferstock service to help lower stock costs and fasten up delivery times.

#### INDUSTRIES

- $\rightarrow$  Aerospace and aviation
- → Automotive and vehicle construction
- → Building, agricultural and forestry machinery manufacturing
- → Furniture industry
- → Hydraulic and pneumatic industry
- → Machine tool manufacturing
- → Medical technology
- → Military engineering

#### **SERVICES**

- → Machining (NACE 2562)
- → Wholesale of other machinery and equipment (NACE 4669)

#### RESOURCES

Machines

- → HAAS VF-4SS
- → HAAS VM-3
- → Haas VF2-ss

#### Software

- → Monitor
- → MasterCAM

#### **TECHNOLOGIES**

→ Turning



- → etc. (total 18 machining centers)
- → SolidEdge
- → SolidWorks
- → Pipe bending
- MATERIALS

→ Mechanical assembly

- → Stainless steel (rust-proof V2A)
- $\rightarrow$  Stainless steel (rust-proof V4A)
- $\rightarrow$  Free-cutting/mild steel

#### CERTIFICATES

- → ISO 9001:2015
- → ISO 14001

- $\rightarrow$  Aluminium and aluminium alloys
- → Copper and copper alloys
- → High performance plastic

→ DIN EN 1090

## AQ Lasertool OÜ



WEB

aqg.se/en/lasertool



#### ADDRESS

Lagre tee 2 Audru vald Pärnu maakond 88311 Estonia



#### **KEY CONTACTS**

Rein Volt Member of the board info-Ite@aqg.se +372 445 9580

YEAR ESTABLISHED 2003

NO. OF EMPLOYEES < 500 employees</p>



**REVENUE** 



**REGISTRY CODE** 10930852

#### **COMPANY DESCRIPTION**

The business concept of AQ Lasertool OÜ is mainly focused on two customer focused business areas. The first involves the production of components and assemblies for commercial vehicles as well as for trackbound traffic. The other business area involves manufacturing parts for special aluminium and steel products which includes industrial components and assemblies for railway industry, power and automation technology as well as advanced technical parts for telecommunication technology.

#### INDUSTRIES

- → Automotive and vehicle construction
- → Building, agricultural and forestry machinery manufacturing
- → Railway and ral vechicles industry

#### SERVICES

 $\rightarrow$  Machining (NACE 2562)

#### MATERIALS

- → Structural steel
- → Stainless steel (rust-proof V2A)
- → Free-cutting/mild steel
- $\rightarrow$  Aluminium and aluminium alloys

#### CERTIFICATES

- → ISO 9001:2015
- → ISO 14001
- → IATF 16949:2016
- → DIN EN ISO 3834
- → EN 15085

### CUTform OÜ



**ADDRESS** 

Harju maakond

75301 Estonia

Jason Clark

**KEY CONTACTS** 

Member of the board

info@cuftorm.ee +372 5697 5887

Kesk tee 13 Jüri alevik

YEAR ESTABLISHED 2011



**REVENUE**< 20mil</pre>



REGISTRY CODE

#### **COMPANY DESCRIPTION**

CUTform OÜ is a well-established high class metal manufacturing facility located close to Tallinn in Estonia.

#### SERVICES

→ Manufacture of other fabricated metal products n.e.c. (NACE 2599)

### Enefit Solutions AS

WEB www.enefit.com/et/ technology-industries



ADDRESS

Malmi 8 Jõhvi, Ida-Viru maakond 41537 Estonia

KEY CONTACTS Sven Kustavus sven.kustavus@enefit.com +372 507 6803







EXPORT % 40% export



Enefit Solutions

#### **COMPANY DESCRIPTION**

Enefit Solutions, known internationally as Enefit, manufactures a wide range of metal structures for various industries, and we export them to more than forty countries around the world.

#### **INDUSTRIES**

- $\rightarrow$  Mining and tunnel engineering
- → Offshore metal structures
- → Industrial filters

#### **SERVICES**

- → Manufacture of metal structures and parts of structures (NACE 2511)
- → Manufacture of other tanks, reservoirs and containers of metal (NACE 2529)

## Zircon Group OÜ

### ZIRCON



#### **COMPANY DESCRIPTION**

The Zircon Group OÜ is one of the leading tool making company in the Baltic Countries. The company offers full range support and help in product development from vision to finished mass-product: engineering, product design, part optimization, prototypes, moulding/stamping tools, part manufacturing (injection moulding, stamping) and secondary operations & assembly. Zircon has a reputation for manufacturing quality, efficient tools with high production stability. Our aim is to establish a close working relationship with all our customers. Therefore we recognise the need for a high level of service which most importantly includes, meeting tight deadlines and delivering quality products at competitive prices.

#### SERVICES

→ Manufacture of tools (NACE 2573)

### Stera Saue AS



- **WEB** www.stera.com
- **ADDRESS** Tule 22 Saue, Harju maakond 76505 Estonia

**KEY CONTACTS** Veiko Vaher Member of the board veiko.vaher@stera.com +372 517 7024



#### **NO. OF EMPLOYEES** < 100 employees

REVENUE < 10mil



**EXPORT %** 95% export



#### **COMPANY DESCRIPTION**

Stera Group specializes in serial production of mechanics and electronics. Stera is a leading contract manufacturer head-quartered in Finland and with manufacturing units in Finland, Estonia and India.

#### SERVICES

→ Manufacture of metal structures and parts of structures (NACE 2511)

### VMT Tehased AS



**WEB** www.vmt.ee

- **ADDRESS**

Reinu tee 27 Viljandi, Viljandi maakond 71010 Estonia

(<u>@</u>)

**KEY CONTACTS Martin Lehemets** 

martin.lehemets@vmt.ee +372 5331 4705





REVENUE < 20mil

(F)

**EXPORT %** 79% export





#### **COMPANY DESCRIPTION**

VMT Tehased Ltd. is specialised in producing welded steel constructions, special bigger size industrial equipment, mechanical engineering products, heating equipment and appliance parts. Subcontracting. The company has more than 30 years of experience in manufacturing and assembling of steel constructions.

#### **INDUSTRIES**

- → Construction and architectural supplies
- → Mechanical engineering

#### SERVICES

→ Manufacture of metal structures and parts of structures (NACE 2511)

### MHTehnic OÜ



WEB www.mhtechnic.ee



(앉)

#### ADDRESS Raua 8

Raua 8 Viljandi, Viljandi maakond 71020 Estonia

KEY CONTACTS Madis Helve madis@mhtechnic.ee +372 5308 8929



NO. OF EMPLOYEES

REVENUE < 300k

((€



**COMPANY DESCRIPTION** Industrial machines assembly and

testing; pneumatical, hydraulical and electrical connections by project

#### SERVICES

→ Manufacture of metal structures and parts of structures (NACE 2511)

### Hyrles OÜ





#### **COMPANY DESCRIPTION**

Hyrles OÜ specializes in producing thin sheet metal components. In accordance with our customers' wishes, we make products at a competitive price and with stable quality.

#### SERVICES

→ Manufacture of other fabricated metal products n.e.c. (NACE 2599)

### Enemat OÜ





**ADDRESS** 

Põldmäe tee 12a

76915 Estonia

KEY CONTACTS Sander Reitalu

enemat@enemat.ee

Saue vald, Harju maakond

YEAR ESTABLISHED 1994

**REVENUE**< 2,5mil</pre>

(F)





**COMPANY DESCRIPTION** 

We are an experienced company specialising in CNC-turning and -milling of small parts (diam. 1-30 mm). Optimum size of production batches is 100 to 10,000 pieces. The parts manufactured by Enemat Ltd are used in the fields on medicine, automatics, weaponry, etc.

#### SERVICES

 $\rightarrow$  Machining (NACE 2562)

### Terasman OU

WEB www.terasman.ee

ADDRESS Osmussaare tee 8 Tallinn, Harju maakond 13811 Estonia

KEY CONTACTS
 Toomas Molok
 sales@terasman.ee
+372 503 0587

YEAR ESTABLISHED 2001

NO. OF EMPLOYEES < 100 employees</p>



EXPORT % 80% export

) **REGISTRY CODE** 10750914



#### **COMPANY DESCRIPTION**

Terasman OÜ is one of the largest metalworking and mechanical engineering companies in Estonia. The company was established in 2001 with a purpose to offer outsorcing services of metalworking and machine building to major European manufacturers of industrial equipment. Over the years we have been able to stay on course, achieve our goals and significantly increase our skills and knowledge. We started out as a small manufacturing company of welding constructions but today we are able to produce and deliver tested equipment that is ready to use. It means that our delivered products already include installed bearings, cables, electric motors and many other components.

#### SERVICES

→ Manufacture of metal structures and parts of structures (NACE 2511)

### Custom Metal OÜ



WEB

www.custommetal.eu



(ලූ)

#### ADDRESS

Lohu 12b Tallinn, Harju maakond 12618 Estonia



Joosep Mäe Member of the board joosep@custommetal.eu +372 5691 2350



NO. OF EMPLOYEES
< 20 emplyees</pre>



**REVENUE**< 2,5mil</pre>

EXPORT % 15% export

**REGISTRY CODE** 12129259

#### **COMPANY DESCRIPTION**

Custom Metal OÜ is enterprise based on Estonian capital and founded in 2011. Our Production consist of production machines that have been chosen, with tehnology of tomorrow in mind and we always look forward to invest into new and innovative production solutions. All our production equipment is bought new and getting regular maintenance. Our Turning centers are Y axis capable, so we can use active tools and offer milling/ turning solutions. We also have milling centers. We offer metal laser cutting with AMADA 4kw fiberlaser.

#### SERVICES

 $\rightarrow$  Machining (NACE 2562)

#### RESOURCES

#### Machines

- → CNC milling machine TL2
- → Haas ST-20Y
- → Haas ST-30
- → Amada Fiberlaser LCG 3015 AJ

#### **TECHNOLOGIES**

- → Turning
- → Milling

- → Structural steel
- → Stainless steel (rust-proof V2A)
- → Stainless steel (rust-proof V4A)
- $\rightarrow$  Aluminium and aluminium alloys
- → Titanium and titanium alloys
- → Copper-zinc alloys (brass)
- $\rightarrow\,$  Copper and copper alloys
- → Thermoplastics
- → Acrylic (PMMA)
- $\rightarrow$  High performance plastic

### Fortaco Estonia OÜ



WEB www.fortacogroup.com

ADDRESS Linda 20 Narva, Ida-Viru maakond 20309 Estonia

KEY CONTACTS Ilja Pavelkovits fortaco.estonia@ fortacogroup.com +372 356 9675

(<u>e</u>)



### NO. OF EMPLOYEES < 500 employees</pre>

**REVENUE** < 50mil



REGISTRY CODE

#### **COMPANY DESCRIPTION**

Fortaco is the leading brand independent strategic partner to the heavy off-highway equipment and marine industries offering technology, vehicle cabins, steel fabrications and vehicle assemblies. Fortaco Group has operations in multiple European Business Sites and Technology Hubs, which are supporting our global customers.

#### SERVICES

→ Manufacture of metal structures and parts of structures (NACE 2511)

### Irontec OÜ



#### WEB www.irontec.ee

(F)

ADDRESS

Vitamiini 8 Tartu, Tartu maakond 50416 Estonia

#### KEY CONTACTS Argo Tõruke

argo@irontec.ee +372 523 4481





< 300k

**REGISTRY CODE** 14187442



#### **COMPANY DESCRIPTION**

Irontec OÜ offers CNC Turning and CNC Milling services. We specialise in precision machining of different metal and plastic materials. Our company's modern equipment, technology and strong worker culture allow us to provide customers with fast and high-quality services. It's our vision to be a reliable long-term partner for modern manufacturing businesses in their quest for innovation and development.

#### SERVICES

 $\rightarrow$  Machining (NACE 2562)

### Pentamet OÜ



WEB www.pentamet.ee



#### ADDRESS

Kassi 3 Tallinn, Harju maakond 12618 Estonia



#### KEY CONTACTS Marko Lillemets

marko@pentamet.ee +372 505 9412



#### NO. OF EMPLOYEES < 50 employees</p>

REVENUE < 2,5mil</p>



**REGISTRY CODE** 10679139

#### **COMPANY DESCRIPTION**

Engineering and manufacturing of expansion joints, other steel constructions

#### **INDUSTRIES**

- $\rightarrow$  Air conditioning, refrigeration and ventilation
- → Boiler, container and tank construction
- → Chemical industry
- → Paper and printing machinery industry
- $\rightarrow$  Plant engineering and construction
- $\rightarrow$  Power generation and transmission industry
- → Shipbuilding industry

#### SERVICES

 $\rightarrow$  Manufacture of metal structures and parts of structures (NACE 2511)

#### **TECHNOLOGIES**

- → Oxyacetylene cutting
- $\rightarrow$  Plasma fusion cutting
- $\rightarrow$  Plate rolling / bending
- → Shearing (rectangular blank / strip)
- $\rightarrow$  Bending / folding
- → Inert gas shielded arc welding (MIG/MAG)
- $\rightarrow$  Inert gas shielded arc welding (TIG)
- → Spot welding

#### MATERIALS

- → Structural steel
- → Stainless steel (rust-proof V2A)
- → Stainless steel (rust-proof V4A)
- → Tool steel
- $\rightarrow$  Cold extruding steel
- → Nickel alloy (Inconel, Monel, Hastelloy)

#### CERTIFICATES

- → ISO 9001:2015
- → DIN EN 1090
- → EN3834-2

# Alise Technic OÜ



www.alise.ee



ADDRESS

**WEB** 

Savi 36c PÄRNU, Pärnu maakond 80010 Estonia

#### KEY CONTACTS

Raivo Piiber Sales Manager raivo.piiber@alisetechnic.eu +372 5301 4814

Valev-Heiki Allik Member of the Board alise@alisetechnic.eu +372 5309 0785

### YEAR ESTABLISHED

NO. OF EMPLOYEES < 50 employees</p>



EXPORT % 52% export

**REGISTRY CODE** 10689250

#### **COMPANY DESCRIPTION**

Alise Technic offers flexible and efficient contract manufacturing of customized ferrous and non-ferrous metal and plastics components and assemblies with wide selection of high-quality CNC production processes, engineering services and modern equipment. We are specialists in sheet metal processing. A comprehensive capacity includes fiber-laser cutting, punching, bending, welding, machining, finishing and assembling as part of our main speciality. We have expertise with variety of trade sectors, in particular Machine Building, Transport, Telecommunications, Power Generation, Professional Appliances, Furniture and Construction in Scandinavia, Baltics and Germany. Our demanding customers range in size from SME's to 'Blue Chip' multinationals. Alise Technic was established in 2000 and has operations in Estonia with production premises of 4,000 m<sup>2</sup>.

#### **INDUSTRIES**

- $\rightarrow$  Air conditioning, refrigeration and ventilation
- → Apparatus engineering
- $\rightarrow$  Automation and control engineering
- → Automotive and vehicle construction
- → Electrical industry
- → Furniture industry
- $\rightarrow$  Household appliance industry
- → Lighting industry
- → Military engineering
- → Paper and printing machinery industry
- → Power generation and transmission industry
- $\rightarrow$  Telecommunication industry

#### SERVICES

→ Machining (NACE 2562)



#### RESOURCES

#### Machines

- → Press Brake Gasparini PSG 200
- → Press Brake Amada HFT50-20
- → Press Brake Prima Power eP-0520
- → Press Brake CoastOne Cone 900
- → Press Brake CoastOne Cone 1600
- → Robotic Bending Amada HFE80-25
- → Robotic Bending Amada HFB50-20
- → Press Haeger 824-PLUS-1H-50
- → Press Haeger 824-Window touch-TIS2

- → Laser-Punch LPe6f combi
- → Punching Centre Finnpower F6
- → Turning Centre Okuma LB2000
- → Milling Centre Hurco BMC30M
- $\rightarrow$  MIG/MAG welding
- $\rightarrow$  TIG welding
- → Bandsaw Knuth HB210
- → Nutwelding Schlatter Selecta A36
- → Spot welding IBE67 TEC6000 C80

→ Combined forming laser cutting / punching

- **TECHNOLOGIES**
- → Laser cutting 2D
- → Inert gas shielded arc welding (TIG)
- → Bending / folding

- MATERIALS → Stainless steel (rust-proof V2A)
- → Stainless steel (rust-proof V4A)
- → Cold extruding steel

#### CERTIFICATES

- → ISO 9001:2015
- → ISO 14001

- → Aluminium and aluminium alloys
- $\rightarrow$  Zinc and zinc alloys

→ Punching / nibbling

### Saku Metall Allhanke Tehas AS



www.sakumetall.ee/ allhanketehas



ADDRESS

25 Põrguvälja Road Rae Parish, Harju maakond 75301 Estonia

#### **KEY CONTACTS**

Redrik Rahu Sales and Development Manager redrik.rahu@sakumetall.ee

#### Reili Kaibald

Marketing Manager reili.kaibald@sakumetall.ee

#### YEAR ESTABLISHED 1991

NO. OF EMPLOYEES < 200 emplyees



**EXPORT %** 95% export



**REGISTRY CODE** 12318531

#### **COMPANY DESCRIPTION**

Saku Metall AS was founded in 1991. Saku Metall Allhanke Tehas AS is a subcontracting company specialized in up to 8mm sheet metal cold-rolled, galvanized, stainless steel and aluminum processing. The main services include cutting (punching, laser), bending, welding (TIG, MIG/MAG), assembling and finishing (powder painting). Products are produced and assembled according to customer's drawings. Certification of ISO 9001:2015 and ISO 14001:2015.

#### **INDUSTRIES**

- → Construction and architectural supplies
- → Mechanical engineering
- → Military engineering
- → Power generation and transmission industry
- → Railway and ral vechicles industry
- → Special purpose machinery manufacturing
- → Telecommunication industry

#### SERVICES

→ Manufacture of metal structures and parts of structures (NACE 2511) We are focused on manufacturing products from cold-rolled, galvanized or stainless steel sheets with thickness of up to 8 mm. We ensure a personal approach in every stage of the production — in cutting, bending, punching, welding, finishing and assembly.



#### RESOURCES

#### Machines

- → Punch-Laser Combination LPe6f + LSR6 Loading Robot
- → Hydraulic turret punch press Finn-Power Shear Genius SG6
- → Hydraulic Turret Punch Press Amada Vipros Queen 368
- $\rightarrow$  Hydraulic turret punch press Finn-Power F6-25
- → Hydraulic turret punch press Finn-Power Compact Express C6
- **TECHNOLOGIES**
- $\rightarrow$  Laser cutting 2D
- → Bending / folding
- $\rightarrow$  Punching / nibbling
- $\rightarrow~$  Combined forming laser cutting / punching
- → Punching / pressing (out-of-tool)
- $\rightarrow$  Inert gas shielded arc welding (MIG/MAG)

#### MATERIALS

- → Structural steel
- → Stainless steel (rust-proof V2A)
- → Stainless steel (rust-proof V4A)

#### CERTIFICATES

- → ISO 9001:2015
- → EN 15085 level CL1

- → Servo-electric Press Brake Finn-Power E-Brake 200-4100TS1
- → Bending Robot Prima Power Express Bender EBe5-3
- → Hydraulic Press Brake Amada HFB 130/3
- → Hydraulic Press Brake Amada HFE 80/25
- → Robotic Press Brake Amada Astro 100NT HDS1030
- → Robot welding
- → Spot welding
- → Pickling
- $\rightarrow$  Powder coating
- $\rightarrow~$  Laser marking / Laser inscription
- $\rightarrow$  Inert gas shielded arc welding (TIG)
- → Free-cutting/mild steel
- $\rightarrow~$  Aluminium and aluminium alloys
- $\rightarrow$  Copper and copper alloys
- → ISO 14001:2015
- → EN ISO 3834-2:2005

### DANIVAL MW OÜ



WEB www.danival.ee

#### ADDRESS

(<u>@</u>)

Silikaltsiidi 7 Tallinn, Harju maakond 11216 Estonia

#### **KEY CONTACTS**

Karli Daniel Tube laser cutting laser@danival.ee

#### Rainer Daniel info@danival.ee +372 5191 9920

YEAR ESTABLISHED



#### NO. OF EMPLOYEES

< 50employees



< 2,51111

2008



**REGISTRY CODE** 11483740

#### **COMPANY DESCRIPTION**

Danival MW OÜ provide service and take orders for manufacturing products made of stainless steel, non-alloy steel and alumiinium. Products can be ordered with coating (powder coating and hot-dip galvanizing). The main areas of metalworking are pipe bending on mandrel bender, profile bending, pipe material laser cutting, sheet metal processing, MIG/MAG and TIG welding, profile cutting, assembling. We offer the service of producing for the next semifinished products and end products: various components for automotive and machinery industry, metal furniture components, city furniture, garden furniture, industrial furniture, various trolleys and stands; gates, fences, railings, fence posts; various handrails, brackets, fastenings, stove dampers; smaller metal structures and special projects.

#### SERVICES

- → Machining (NACE 2562)
- $\rightarrow~$  Manufacture of other fabricated metal products n.e.c. ( NACE 2599 )

#### RESOURCES

#### Software

- → SolidWorks Premium
- → Lantek

#### TECHNOLOGIES

- → Sawing
- → Inert gas shielded arc welding (MIG/MAG)
- $\rightarrow$  Inert gas shielded arc welding (TIG)
- → Bending / folding
- → Pipe bending
- $\rightarrow$  Laser cutting, tube and section
- → Plate rolling / bending
- → Welded constructions (weldments)
- $\rightarrow$  Drilling / threading / tapping
- → Mechanical assembly

- → Structural steel
- → Stainless steel (rust-proof V2A)
- → Stainless steel (rust-proof V4A)

### MET-Terakeskus AS



WEB met-terakeskus.ee



#### ADDRESS

Peterburi tee 38/12 Tallinn, Harju maakond 11415 Estonia



#### KEY CONTACTS

Harry Väljak harry@met-terakeskus.ee +372 5557 9507

YEAR ESTABLISHED 1994

NO. OF EMPLOYEES < 20 employees

REVENUE < 2,5mil</p>

> EXPORT % 2% export

**REGISTRY CODE** 10360722

#### **COMPANY DESCRIPTION**

High quality cutting tools producing and resharpening.

#### INDUSTRIES

- → Furniture industry
- → Machine tool manufacturing
- → Measurement and control technique, laboratory equipment
- $\rightarrow$  Mechanical engineering
- $\rightarrow$  Paper and printing machinery industry

#### SERVICES

→ Manufacture of tools (NACE 2573) Manufacture of carbide cutting tools

#### RESOURCES

#### Machines

- → Walter Helitronic Vision
- → Walter Woodtronic CNC5D 6F
- → Walter Woodronic CNC5
- → UT.MA P20 CNC
- → Lach Dia-2100
- → MVM KX-250
- → Walter NC3
- → Schneeberger ARIES

#### Software

- → SolidEdge
- → ToolStodio

#### **TECHNOLOGIES**

- → Form milling cutter making
- $\rightarrow$  Carbide tipped contour cutting tool making
- → Carbide special drilling tool making
- → Special drilling tool making
- $\rightarrow$  Laser marking / Laser inscription
- $\rightarrow$  Surface grinding machine
- → Profile grinding

- → Tool steel
- $\rightarrow$  Carbide
- → PCD Polycrystalline diamond

### Ral-Est OÜ











) EXPORT % 5% export



#### **INDUSTRIES**

→ Machine tool manufacturing

#### SERVICES

 $\rightarrow$  Treatment and coating of metals (NACE 2561)

#### **TECHNOLOGIES**

- $\rightarrow$  Sand blasting
- $\rightarrow$  Thermal spraying

- → Structural steel
- → Stainless steel (rust-proof V2A)
- → Stainless steel (rust-proof V4A)
- → Tool steel
- → Cast steel
- → Cast iron
- $\rightarrow~$  Aluminium and aluminium alloys
- $\rightarrow\,$  Metal powder for formed parts
- $\rightarrow$  Metal powder for hard metal

## Steqmet Machining OÜ



WEB www.steqmet.ee

#### **KEY CONTACTS**

Cristo Kens Board Member cristo@steqmet.ee +372 5565 3900

#### Henri Hang

Production Manager henri@steqmet.ee +372 5780 1459

YEAR ESTABLISHED 2015

NO. OF EMPLOYEES < 5 employees</p>

REVENUE < 300k

> EXPORT % 1% export

REGISTRY CODE 12931100

#### **COMPANY DESCRIPTION**

Steqmet Machining OÜ is specialized in CNC machining of different machinery products. Our CNC turning centre with live tooling is also capable of milling, drilling, threading and slotting. We are machining different metals and industrial plastics, where batches are mostly in series. We are looking for long-term partners to increase export opportunities and widen machine park.

#### **INDUSTRIES**

- $\rightarrow~$  Automotive and vehicle construction
- → Building, agricultural and forestry machinery manufacturing
- → Mechanical engineering
- → Mining and tunnel engineering

#### SERVICES

→ Machining (NACE 2562)

#### **TECHNOLOGIES**

- → Automatic turning (bar)
- → Turning

- $\rightarrow$  Structural steel
- → Stainless steel (rust-proof V2A)
- → Stainless steel (rust-proof V4A)
- → Free-cutting/mild steel
- → Aluminium and aluminium alloys
- → Copper-zinc alloys (brass)
- $\rightarrow$  Copper and copper alloys
- → Thermoplastics
- → High performance plastic

### AS Rakiste Tehas



#### **WEB** www.rakteh.ee



#### ADDRESS

Tootmise tn 6a, Rakvere Lääne-Virumaa maakond 44317 Estonia



**NO. OF EMPLOYEES** 



(Ħ





**INDUSTRIES** 

→ Mechanical engineering

#### **SERVICES**

→ Machining (NACE 2562)

### Nuia PMT AS



**WEB** www.nuiapmt.ee



**ADDRESS** Ettevõtluse 1, Karksi-Nuia

Viljandi maakond 69103 Estonia

(<u>@</u>)

#### **KEY CONTACTS**

Arne Tae Arendusdirektor arne.tae@nuiapmt.ee +372 435 4562

#### **Arvo Maling**

Managing Director arvo.maling@nuiapmt.ee +372 435 4560







Œ

**EXPORT %** 30% export





#### **COMPANY DESCRIPTION**

Design and manufacturing of hydraulic cylinders. Manufacturing of metal structures and equipment.

#### **INDUSTRIES**

- → Construction and architectural supplies
- $\rightarrow$  Hydraulic and pneumatic industry
- → Mechanical engineering

#### **SERVICES**

→ Machining (NACE 2562)

**CERTIFICATES** 

→ ISO 9001:2015

## OÜ Loorent



WEB levstal.com

#### ADDRESS

Linnuka tee 5 Jõelähtme vald Liivamäe küla Harju maakond 74207 Estonia

**KEY CONTACTS** 

Filipp Levada CEO filipp.levada@levstal.com +372 5886 8157

YEAR ESTABLISHED 2013

NO. OF EMPLOYEES
< 50 employees</pre>



**REVENUE**< 10mil</pre>

EXPORT % 24% export

REGISTRY CODE 12445859

#### **COMPANY DESCRIPTION**

metal services; steel constructions; construction of small ships, houseboats and aluminium constructions; industrial space for rent; construction of buildings and custom construction services

#### **INDUSTRIES**

- → Mechanical engineering
- $\rightarrow$  Shipbuilding industry

#### SERVICES

 $\rightarrow~$  Manufacture of metal structures and parts of structures ~ ( NACE 2511 )

#### RESOURCES

#### Machines

- → ESAB SXE-P1 4500
- → Hyperterm Plasma HRP 260
- → Aliko Press break 6000/630

#### **TECHNOLOGIES**

- → Bending / folding
- $\rightarrow$  Plasma fusion cutting
- → Plate rolling / bending
- → Inert gas shielded arc welding (MIG/MAG)

→ Case hardening/tempering steel

 $\rightarrow$  Stainless steel (rust-proof V2A)

→ Stainless steel (rust-proof V4A)

- → HK3418
- → 3 rulliga valtsid
- → Pegas Horizontal 440x600
- → Inert gas shielded arc welding (TIG)
- → Manual electrode welding
- → Mechanical engineering
- → Profile grinding
- → Tool steel
- → Spring steel
- → Cold extruding steel
- → Aluminium and aluminium alloys

→ Free-cutting/mild steel

MATERIALS

 $\rightarrow$  Structural steel

- → ISO 9001:2015
- → DIN EN 1090

→ DIN EN ISO 3834

## Dieselland OÜ





www.dlmet.ee



ADDRESS Võru tn 139

Tartu, Tartu maakond 50155 Estonia

#### **KEY CONTACTS**

Jevgeni Kuvshinov export@dieselland.ee +372 522 0400

YEAR ESTABLISHED 2008

NO. OF EMPLOYEES
< 50 employees</p>



90% export

**REGISTRY CODE** 11539624

#### **COMPANY DESCRIPTION**

The company "Dieselland" has been actively operating since 1996. The main lines of business we selected were the repairs of car engines and running gear and the manufacturing of suspension gear and other parts.

Since 2008, "Dieselland" has specialized in the development and manufacturing of diagnostic and testing equipment for diesel engine fuel systems and laboratory benches for educational facilities. The company also designs and produces equipment and tools for repair workshops in batch series and on a by-order basis. It is only due to close international links and continuous exchange of information with technical support centres and top masters of the trade — highly knowledgeable specialists in diesel engine repairs — that achieving success in this sphere has been possible.

Resulting from the significant expansion of production facilities, in 2013 the company "Dieselland" entered the international market, offering services involving the manufacturing of engineering products on a by-order basis. The experience we have accumulated, the continuous updating of our machine pool and our highly qualified personnel allow us to ensure top quality of batch production and limited production alike.

#### SERVICES

→ Manufacture of instruments and appliances for measuring, testing and navigation (NACE 2651)

### HANZA Mechanics Tartu AS





WEB www.hanza.com

#### ADDRESS

Puiestee 2 Tartu, Tartu maakond 50303 Estonia

#### (P) KEY CONTACTS

Emöke Sogenbits hanza-mechanics-tartu@hanza.com +372 746 8801

### (b) YEAR ESTABLISHED

1996

**NO. OF EMPLOYEES** < 500 employees



< 50mil

EXPORT % 89% export



#### **COMPANY DESCRIPTION**

We provide complete manufacturing solutions to our customers. We are part of subcontracting industry.

#### SERVICES

→ Manufacture of instruments and appliances for measuring, testing and navigation (NACE 2651)

### AS Raasiku Elekter





www.rer.ee



ADDRESS

Tehase tee 33 Raasiku, Harju maakond 75203 Estonia

#### (e) KEY CONTACTS

Andrus Teearu Sales manager andrus.teearu@rer.ee +372 552 3528

#### Kristo Kaugija

CEO kristo@rer.ee +372 513 0400



NO. OF EMPLOYEES < 50 employees



< 1mil

EXPORT % 2% export



#### **INDUSTRIES**

- $\rightarrow$  Construction and architectural supplies
- → Electrical industry
- $\rightarrow$  Mechanical engineering

#### SERVICES

→ Manufacture of electricity distribution and control apparatus (NACE 2712)

#### CERTIFICATES

→ ISO 9001:2015



### TB Works OU





technobalt.ee/et/

#### **ADDRESS**

Raua 1 Kadrina, Lääne-Viru maakond 45201 Estonia

#### **KEY CONTACTS** (<sub>e</sub>)

Avo Vest Member of the board avo.vest@technobalt.ee +372 504 8582

#### YEAR ESTABLISHED 1995

**NO. OF EMPLOYEES** < 100 employees



< 10mil

**EXPORT %** 90% export



#### **COMPANY DESCRIPTION**

Technobalt is offering designing and producing conveyor technology, conveyor components and spareparts, conveyor services and maintenance from a single unit to a complete solution. Our customers are companies that use conveyors in their production. Technobalt sales and service network covers all major Baltic regions.

The strength of Technobalt is making special tailor-made projects adjusted to every customer different needs. Our projects are designed by engineering team committed to develope a loacation and material specific projects every day, run by well experienced project managers and installed by competent service team. Together we will find solution for all your special needs!

#### **SERVICES**

→ Manufacture of lifting and handling equipment (NACE 2822)

### BESTRA ENGINEERING AS





#### **COMPANY DESCRIPTION**

Bestra is a flexible supplier of products and machinery to offshore, industry and marine. Unlike other suppliers, we add value to our customers with our expertise in turning complex concepts with high requirements and short delivery times into high quality complete solutions, managed by a compliant dialogue and co-operation throughout the project.We aim to be a manufacturer that makes the impossible possible, thus we always take on a challenge when it presents itself. We are a solution-finding company so we are pleased to manufacture prototypes as well as large series. There are no limits as to what we can produce.We have the head office, sales department and project management in Norway. Manufacturing, machining and hydraulic, and mechanical assembly is carried out in Estonia.

#### SERVICES

- → Manufacture of other general-purpose machinery n.e.c. (NACE 2829)
- $\rightarrow$  Manufacture of lifting and handling equipment (NACE 2822)
- $\rightarrow$  Manufacture of metal structures and parts of structures (NACE 2511)

### AS Hekotek



WEB www.hekotek.ee

#### ADDRESS

Põrguvälja tee 9 Rae vald, Harju maakond 75306 Estonia

#### ) **KEY CONTACTS**

Heiki Einpalu hekotek@hekotek.ee +372 605 1450

YEAR ESTABLISHED 1992

NO. OF EMPLOYEES < 200 employees</p>



EXPORT % 85% export

REGISTRY CODE 10112941

#### **COMPANY DESCRIPTION**

AS Hekotek is a mechanical engineering company; its main operations include design and production of woodworking technologies and facilities.

The company was founded in 1992 by Finnish specialists who had been for decades working in the field of wood processing. Due to their experience Hekotek has now grown into the largest Baltic manufacturer of sawmill and bioenergy sectors equipment. Beside wood processing sector, Hekotek has also produced and delivered various installations and conveyors for other industrial sectors.

For 25 years Hekotek has been successfully developing, and similarly to all the previous years today we are striving for new achievements and heights.

We are always happy to help our existing and potential customers to find the most efficient solution for their production needs. Do not hesitate to contact us - we strongly believe that BEST SOLUTIONS ARE BASED ON COOPERATION!

#### **INDUSTRIES**

- → Mechanical engineering
- $\rightarrow~$  Plant engineering and construction
- → Special purpose machinery manufacturing

#### SERVICES

 $\rightarrow$  Manufacture of other machine tools (NACE 2849)

# JOB4BOT (Job for Robot OÜ)



job4bot.com

#### **KEY CONTACTS**

Alek Kozlov Digitalisation strategy, service design, constulting and sales ak@job4bot.com +372 502 1033

YEAR ESTABLISHED 2018

NO. OF EMPLOYEES < 5 employees</p>

**REGISTRY CODE** 14495651

OWNERS Alek Kozlov

#### **COMPANY DESCRIPTION**

Tööstuse automatiseerimise täislahendused, projekteerimine, arendus, integratsioon, paigaldamine, koolitus ja hooldus.

DigiDiagnostika.ee ja 3D modeleerimine aitab teha kaalutletud äriotsused automatiseerimise ja robotiseerimise otstarbekuse kohta.

Automatiseerimisega alustamise lihtsustamiseks pakub JOB4BOT ettevõtetele soodsa võimaluse - täislahenduste renti alates 10EUR/tund. Täislahendus sisaldab vajalikke roboteid, konstruktsioone, instrumente ja tarkvaralisi lahendusi!

#### **INDUSTRIES**

- → Apparatus engineering
- → Automation and control engineering
- $\rightarrow$  Information technology (hardware)
- → Machine tool manufacturing
- → Precision engineering, mechatronics and optics
- → Special purpose machinery manufacturing

#### SERVICES

- $\rightarrow~$  Manufacture of lifting and handling equipment ( NACE 2822 )
- → Machining (NACE 2562) Digitalisation, IIOT, 3D production simulation, Automatic Guided Vehicles (AVG), automation and robotisation

#### RESOURCES

#### Machines

- → Robotiq multiple products
- → Universal Robots
- → uArm STEM education Robot set
- → Robotic vision system

#### Software

→ Visual Components

#### **TECHNOLOGIES**

→ Rapid prototyping (general)

### FORS MW AS

### We make it easy

WEB www.forsmw.com

#### ADDRESS

Tule 30 Saue, Harju maakond 76505 Estonia

#### (P) KEY CONTACTS

Mai Vahtrik Marketing Manager mai.vahtrik@forsmw.com +372 679 0000

#### YEAR ESTABLISHED 1994

NO. OF EMPLOYEES < 200 employees



EXPORT %

99% export

**REGISTRY CODE** 10094723



#### **COMPANY DESCRIPTION**

FORS MW is an Estonian company which develops, manufactures and markets small and medium sized, high quality, customer related products at a competitive price. Company produces FARMA timber trailers and cranes, tractor processors, BIGAB hook lift systems, z-cranes, containers and dump trailers.

#### **INDUSTRIES**

→ Mechanical engineering

#### SERVICES

 $\rightarrow$  Manufacture of agricultural and forestry machinery (NACE 2830)

# Desintegraator Tootmise OÜ





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www.desi.ee

**WEB** 



(<u>R</u>)

### ADDRESS

Peterburi tee 71 Tallinn, Harju maakond 11415 Estonia

### **KEY CONTACTS**

Jaan Külaviir Member of the board desi@desi.ee +372 620 5020

YEAR ESTABLISHED 1999

NO. OF EMPLOYEES
< 20 employees</pre>



**REVENUE**< 300k</pre>

**EXPORT %** 50% export

**REGISTRY CODE** 10525353

### **COMPANY DESCRIPTION**

Desintegraator Tootmise OÜ is machine-building company. We design, develop and produce a wide range of equipment used for fine grinding, crushing, mixing, emulsification and homogenisation. We also develop and produce devices which are mainly used for foodstuff industries as well as for packaging liquids and pastes into plastic containers. During the last 43 years of working in this area, our engineers have developed a large number of various mills, mixers, emulsifiers and homogenisers, as well as the accessory equipment, which allows for the machines to be applied in different technological fields.

### SERVICES

 $\rightarrow$  Manufacture of other special-purpose machinery n.e.c. (NACE 2899)

### Bestnet AS



### WEB

www.tiki.ee

### ADDRESS

Lehola 1 Keila vald, Harju maakond 76612 Estonia

### ) KEY CONTACTS

Marek Tamm Member of the board sales@tiki.ee +372 678 2064

) YEAR ESTABLISHED 1990

NO. OF EMPLOYEES
< 200 employees</pre>



EXPORT % 84% export

**REGISTRY CODE** 10261109

### **COMPANY DESCRIPTION**

Bestnet Ltd. is an Estonian capital based manufacturing enterprise. Our objective has been to produce high-quality trailers that meet the expectations and requirements of our customers. Our trailers are sold in Sweden, Norway, Russia, Ukraine, Belarus, Latvia, Lithuania and Estonia, and in Finland. On yearly basis we manufacture and market over 15 000 trailers. In addition to trailers we make subcontracting work (metal constructions) for world leading green energy companies.

### **INDUSTRIES**

- → Automotive and vehicle construction
- → Mechanical engineering

### **SERVICES**

→ Manufacture of bodies (coachwork) for motor vehicles; manufacture of trailers and semi-trailers (NACE 2920)

### RESOURCES

### Machines

- → Lehelaser
- → Revolverstants
- → Painutuspink 4m
- → Torulaser

#### Software

→ Solid Edge

### CERTIFICATES

- → ISO 9001:2015
- → ISO 14001

## Silwi Autoehituse AS



**WEB** www.silwi.com

### ADDRESS

Vana-Narva mnt 8 Maardu linn, Harju maakond 74114 Estonia

### **KEY CONTACTS**

Vahur Velvelt Sales manager vahur.velvelt@silwi.ee +372 5333 7910



(<u>@</u>)

YEAR ESTABLISHED 1998

**NO. OF EMPLOYEES** < 50 employees



REVENUE < 5mil

**EXPORT %** 70% export

**REGISTRY CODE** 10378981

**OWNERS** (�) Silberauto Eesti AS

### **COMPANY DESCRIPTION**

Silwi Autoehituse AS constructs special vehicles from Mercedes-Benz Sprinter and Vito utility vehicles according to clients' wishes - from ambulances to luxury buses. All reconstruction works conform to the strict regulations stated by the vehicle manufacturer and valid in the European Union. The vehicles have a guaranteed manufacturer's warranty.

### **INDUSTRIES**

→ Automotive and vehicle construction

### **SERVICES**

→ Manufacture of motor vehicles (NACE 2910)

### **CERTIFICATES**

- → ISO 9001:2015
- → ISO 14001

### Jalax AS



### **ADDRESS**

Tootmisbaasi Paide, Järva maakond 72762 Estonia



**Tanel Press** Managing director tanel.press@jalax.ee jalax@jalax.ee

YEAR ESTABLISHED 1993

**NO. OF EMPLOYEES** < 200 employees



< 20mil

**EXPORT %** 56% export



### **COMPANY DESCRIPTION**

Jalax is one of the leading producers of metal components and furniture with more than 25 years of an experience in the industry. Jalax produces metal components and products according to the customer needs as well metal furniture for interior and exterior design.

### **INDUSTRIES**

- → Furniture industry
- $\rightarrow$  Mechanical engineering
- → Office machinery and supplies
- → Healthcare components

### **SERVICES**

- → Manufacture of other furniture (NACE 3109)
- $\rightarrow$  Manufacture of metal structures and parts of structures (NACE 2511)
- → Treatment and coating of metals (NACE 2561)
- → Machining (NACE 2562)
- → Manufacture of other fabricated metal products n.e.c. (NACE 2599)



### RESOURCES

### Machines

- $\rightarrow$  Tube laser Tubematic TLF2400
- → Sheet metal laser TruLaser 3030 Fiber
- → Sheet metal bending TruBend 5130
- → Tube bending 3D CNC Grippa 1042E
- → Welding robots (7pc) MAG
- → Powder painting automatic line

#### Software

- → Axapta ERP system
- → CAD/CAM

### TECHNOLOGIES

- → Bending / folding
- → Pipe bending
- → Turning
- → Robot welding
- $\rightarrow$  Sand blasting
- → Mechanical engineering

#### MATERIALS

- → Structural steel
- → Stainless steel (rust-proof V2A)

### CERTIFICATES

→ ISO 9001:2008

- $\rightarrow$  3D CMM measuring arm
- → CNC turning machine Puma 2100 MS
- $\rightarrow$  CNC drilling machine 3RD-4506
- → Sheet metal CNC punching machine TC200R
- → Vertical machining center LG1000
- → Autodesk Inventor 3D
- → Powder coating
- → Laser cutting 2D
- $\rightarrow$  Punching / nibbling
- $\rightarrow$  Laser cutting, tube and section
- $\rightarrow$  Inert gas shielded arc welding (TIG)
- → Spot welding
- → Free-cutting/mild steel
- → Aluminium and aluminium alloys
- → ISO 14001

### ECCOM OÜ





eccom.ee/en/



(<u>8</u>)

### ADDRESS

Kreutzwaldi 56/4 Tartu 51014 Estonia

### **KEY CONTACTS**

Andreas Annama 3D kujundaja andreas@eccom.ee +372 528 3423

### Martin Terav

Tegevjuht martin@eccom.ee +372 507 8307

Rainer Kask Tootmisjuht rainer@eccom.ee +372 5669 8344



NO. OF EMPLOYEES < 10 employees



< 1mil



EXPORT % 1% export

**REGISTRY CODE** 11201842

### **COMPANY DESCRIPTION**

Flexible and smart company, manufacturing for industries, artists and museums. Machining plastic, foam and wood.

### SERVICES

 $\rightarrow$  Other manufacturing n.e.c. (NACE 3299)

### MATERIALS

- → Aluminium and aluminium alloys
- → Thermoplastics
- → Acrylic (PMMA)
- → High performance plastic
- → Glass fibre-reinforced plastic
- → Carbon fibre-reinforced plastic
- → Particle reinforced composite materials
- → Wood-Plastic-Composite (WPC)
- → Natural Fibre Composite (NFC)
- → Wood/timber

### CERTIFICATES

- → ISO 9001:2015
- → ISO 14001

## Electromatix OÜ



WEB www.electromatix.eu



### ADDRESS

J. Sütiste tee 16 Tallinn, Harju maakond 13411 Estonia



### **KEY CONTACTS**

Kristi Tölp electromatix@electromatix.eu +372 512 6593



**NO. OF EMPLOYEES** < 5 employees



< 300k



### **REGISTRY CODE** 11495045

### **COMPANY DESCRIPTION**

Although our company started out in 2008 offering technical solutions in the field of entertainment, we have since focused mainly on the creation of industrial automation. We are partnered with several successful manufacturers in the textile, timber, metal, food and peat industries.

We grab any opportunity to simplify industrial processes with both hands. Our goal is to not remove people from industrial processes altogether, but rather give them the chance to extract themselves from their more dangerous and unpleasant stages.

We provide industrial automation from the design and assembly phases through to subsequent development and maintenance. We build automated solutions for new devices as well as devices that are already in use.

### SERVICES

 $\rightarrow~$  Installation of industrial machinery and equipment ( NACE 3320 )

# Amitec Project OÜ



WEB www.amitecproject.ee



ADDRESS

Riia 130a Tartu, Tartu maakond 51014 Estonia

**KEY CONTACTS** 

Virgo Kurist virgo.kurist@amitec.fi +372 551 8069

### YEAR ESTABLISHED 2007

2007

NO. OF EMPLOYEES < 50 employees</p>



EXPORT % 50% export

REGISTRY CODE 11348781

### **COMPANY DESCRIPTION**

Amitec Project OÜ offers full service solutions from designing and project management to product manufacturing and installation for different industries — food industry, chemical industry, energy industry, paper industry and water treatment. We are involved with stainless steel, aluminium and plastic material handling.

Our maintenance team services your equipment after installation according to a maintenance contract and your needs.

### SERVICES

- $\rightarrow$  Construction of residential and non-residential buildings (NACE 4120)
- $\rightarrow$  Installation of industrial machinery and equipment (NACE 3320)
- $\rightarrow$  Construction of utility projects for fluids (NACE 4221)
- $\rightarrow~$  Plumbing, heat and air-conditioning installation ( NACE 4322 )
- $\rightarrow$  Repair of fabricated metal products (NACE 3311)
- $\rightarrow$  Repair of machinery (NACE 3312)
- $\rightarrow$  Repair of other equipment (NACE 3319)

### MATERIALS

- → Stainless steel (rust-proof V2A)
- → Stainless steel (rust-proof V4A)
- $\rightarrow~$  Aluminium and aluminium alloys
- → Thermoplastics
- → High performance plastic

### CERTIFICATES

- → DIN EN 1090
- → DIN EN ISO 3834

## KOMINOX OÜ



### WEB

www.kominox.com/en/

### **KEY CONTACTS**

Anton Kostusjov Sales manager, MD anton@kominox.com 5344 4073

### Taavi Tõnus

fittings sales manager taavi@kominox.com 5332 0660

### Vladimir Pavliv

Sales manager (Latvia, Lithuania, Ukraine, Belorussia) vladimir@kominox.com 5332 3765

### YEAR ESTABLISHED 2014



REVENUE

< 20mil

EXPORT % 55% export

**REGISTRY CODE** 11113799

### OWNERS Stainless Capital AB

Stainless Capital AB (Sweden)

### **COMPANY DESCRIPTION**

KOMINOX is the largest stainless steel distributor in the Baltics. We have about 1500 tons of high quality stainless steel in stock. Our product range includes stainless steel sheets, tubes, bars, angles, wire, fittings, etc

### INDUSTRIES

→ Construction and architectural supplies

### SERVICES

→ Wholesale of metals and metal ores (NACE 4672) We sell high quality stainless steel sheets, tubes, bars, angels and fittings

### MATERIALS

- → Stainless steel (rust-proof V2A)
- → Stainless steel (rust-proof V4A)

### AS Eesti AGA

A Member of The Linde Group



**WEB** www.aga.ee

**ADDRESS** Pärnu mnt 141

Tallinn, Harju maakond 11314 Estonia

**KEY CONTACTS** Andrus Laur Member of the board

andrus.laur@ee.aga.com +372 650 4523



**NO. OF EMPLOYEES** < 200 employees





**EXPORT %** 

### **REGISTRY CODE** 10098649

### **COMPANY** DESCRIPTION

Sales of industrial, food, specialty and medical gases, equipment and solutions.

### SERVICES

→ Wholesale of chemical products (NACE 4675)

# AruCAD Süsteemid OU





**WEB** www.arucad.ee

C	E.	
6	N)	

**ADDRESS** 

Lõõtsa 4 Tallinn, Harju maakond 11415 Estonia



### **KEY CONTACTS**

Ivari Soome Member of the board info@arucad.ee +372 630 6523







**EXPORT %** 1% export



**COMPANY DESCRIPTION** 

Innovative 3D, CAD, CAM and BIM design solutions, trainings and support services.

### **INDUSTRIES**

→ Information technology (hardware)

### SERVICES

→ Wholesale of computers, computer peripheral equipment and software (NACE 4651)

### **RESOURCES**

Software

→ Autodesk Authorized Training Center, Autodesk Certification Center

## Duroc Machine Tool OÜ



### WEB

www.durocmachinetool.ee

### ADDRESS

Võru 47e Tartu, Tartu maakond 50111 Estonia

### 

### **KEY CONTACTS**

Peeter Sekavin Member of the board info@duroc.com +372 508 3720

YEAR ESTABLISHED



**NO. OF EMPLOYEES** < 10 employees



**REVENUE** < 1mil

**REGISTRY CODE** 10981571

### **COMPANY DESCRIPTION**

Duroc Machine Tools business concept is to help engineering companies in the Nordic countries with machines, tools and accessories, production optimization and financing, service, support and education. In short, with all you need to get a competitive production environment. We have a broad and flexible range of tools and machines that allow us to provide our customers with flexibility, stability, security and a clear goal in front of their eyes. Increased profitability of our workshop customers.

### SERVICES

 $\rightarrow$  Wholesale of machine tools (NACE 4662)

## ABPLANALP ESTEE OU



**WEB** www.abplanalp.ee YEAR ESTABLISHED 2003

< 10 employees

**NO. OF EMPLOYEES** 

**ADDRESS** Sära tn 8

Peetri alevik, Harju maakond 75312 Estonia

#### **KEY CONTACTS** (<u>R</u>) Jaan Lahtvee Member of the board

info@abplanalp.ee +372 510 3725



**REGISTRY CODE** 10995225

### **SERVICES**

→ Wholesale of machine tools (NACE 4662)

## ALAS-KUUL AS

### **WEB** (1)www.alas-kuul.ee 1993 **ADDRESS** Loomäe tee 1 Rae vald, Harju maakond 75306 Estonia **REVENUE** < 20mil **KEY CONTACTS**

### Indrek Orro indrek.orro@alas-kuul.ee +372 5663 6220









### **COMPANY DESCRIPTION**

Industrial components and machines, sales, rent, maintenance

### **SERVICES**

→ Wholesale of other machinery and equipment (NACE 4669)

(@)

## Klinkmann Eesti AS



### WEB

www.klinkmann.ee

ADDRESS

Krookuse 8 Tallinn Harju maakond 10616 Estonia

**KEY CONTACTS** 

Kerly Hendrikson info@klinkmann.ee +372 5555 5768

(b) YEAR ESTABLISHED 1993

NO. OF EMPLOYEES
< 20 employees</pre>



**REGISTRY CODE** 10383396

### COMPANY DESCRIPTION

Klinkmann Group — technical distribution from Components to Solutions. Klinkmann is the leading industrial provider of automation and electrification solutions and services in Finland, Baltics and Russia+CIS. Klinkmann's technical focus areas comprise machine and production automation, industrial data communication and IoT as well as electrical panel components and energy solution technologies. Klinkmann offers solutions and support services which help our customers to improve their products and operations. Klinkmann employs over 250 professionals and technical experts, and distributes and supports the world leading manufacturers in its sales regions. The company has offices in Finland, the Baltic countries, Russia and other CIS countries. Klinkmann's strong technical service teams are committed to ensure the best consultation and solution maintenance for customer needs and delivering of certified customer trainings and support. Klinkmann Software Development Center —

brings more value into applications.

Klinkmann's Development Center focuses in developing add-on communication and functional software modules for automation systems of the main international manufacturers, like Wonderware Schneider Electric, Rockwell Automation, Siemens and ABB. We manage various industrial communication protocols, wireless and IoT solutions as well as alarming, reporting and other special operational functions in the main automation environments.

### **INDUSTRIES**

- → Automation and control engineering
- → Chemical industry
- $\rightarrow$  Drive and gear engineering
- $\rightarrow$  Electrical industry
- → Furniture industry
- → Mechanical engineering
- → Plant engineering and construction
- → Special purpose machinery manufacturing

### SERVICES

 $\rightarrow$  Wholesale of other machinery and equipment (NACE 4669)

### RESOURCES

### Machines

- → Wonderware
   → Rockwell Automation
- → Unitronics
- $\rightarrow$  Hirschmann

#### Software

→ Wonderware

# Aider OÜ

Rae vald, Harju maakond



**WEB** www.aider.ee

**ADDRESS** 

Allika tee 12

75312 Estonia

Henri Tabri

henri@aider.ee

+372 512 6633

(<u>@</u>)

**KEY CONTACTS** 

YEAR ESTABLISHED (())2009

(F)

#### **NO. OF EMPLOYEES** < 10 employees

REVENUE < 5mil

**REGISTRY CODE** 11725781

### **SERVICES**

→ Wholesale of machine tools (NACE 4662)

Mentum AS

### **WEB** www.balticoil.eu **ADDRESS** Mustamäe tee 4 Tallinn, Harju maakond 10621 Estonia **KEY CONTACTS**

Rene Väli rene.vali@balticoil.eu +372 673 7125





**REVENUE** < 10mil

**EXPORT %** 43% export





### **COMPANY DESCRIPTION**

Sales of Castrol industrial, automotive and marine lubricants.

### **SERVICES**

→ Wholesale of solid, liquid and gaseous fuels and related products (NACE 4671)

### **CERTIFICATES**

- → ISO 9001:2008
- → ISO 14001
- → OHSAS 18000

# CLE Baltic OÜ



WEB www.clebaltic.com

(F)

(<u>@</u>)

ADDRESS Sära 10 Rae vald Hariu

Rae vald, Harju maakond 75312 Estonia

KEY CONTACTS Elerin Rebane info@clebaltic.ee +372 780 3530



NO. OF EMPLOYEES < 10 employees

REVENUE < 5mil

**REGISTRY CODE** 10848292 COMPANY DESCRIPTION

Tools and machines for sheet metal industry

### SERVICES

 → Agents involved in the sale of machinery, industrial equipment, ships and aircraft (NACE 4614)

# FESTO OY AB Eesti filiaal FIL



WEB

www.festo.ee

ADDRESS

A.H.Tammsaare tee 118b Tallinn, Harju maakond 12918 Estonia

### KEY CONTACTS Frid Kaljas info.ee@festo.com +372 666 1560

YEAR ESTABLISHED

NO. OF EMPLOYEES
< 10 employees</pre>



((')

60)

**REGISTRY CODE** 10009108

### **COMPANY DESCRIPTION**

Festo is a leading world-wide supplier of automation technology and the performance leader in industrial training and education programs. Our aim: maximised productivity and competitiveness for our customers.

### SERVICES

→ Wholesale of other machinery and equipment (NACE 4669)

### OPERAIL AS



### WEB

operail.com/en/

### ADDRESS

Toompuiestee 35 Tallinn, Harju maakond 15073 Estonia

### (P) KEY CONTACTS

Lauri Rohtoja Member of the board info@evrcargo.ee +372 615 6664

### YEAR ESTABLISHED

**NO. OF EMPLOYEES** < 1000 employees



**REVENUE**< 50mil</pre>

### REGISTRY CODE 11575850

### **COMPANY DESCRIPTION**

Operail's symbol is a perpetuum mobile, which characterises our longterm experience on the railway. We have been operating in the railway sector, for almost 150 years and we will continue doing business in this area. The illustrations, which form a crucial part of our visual identity, represent our vision of the future. We must also adapt to the fourth industrial revolution. Automation and robotics are keywords that we need to address today. The future is an exciting place, full of opportunity.

### SERVICES

- → Freight rail transport (NACE 4920)
- $\rightarrow$  Repair and maintenance of other transport equipment (NACE 3317)
- → Rental and leasing of other machinery, equipment and tangible goods n.e.c. (NACE 7739)
- $\rightarrow~$  Other transportation support activities ( NACE 5229 )

### PLM Group



WEB plmgroup.eu

### ADDRESS

Väike-Paala 1 Tallinn, Harju maakond 11415 Estonia



### **KEY CONTACTS**

Dmitri Aleksandrov info@plmgroup.ee +372 511 3752

Jan Lundström jan.lundstrom@plmgroup.eu +46 370 69 09 65

YEAR ESTABLISHED



NO. OF EMPLOYEES < 100 employees



### **REVENUE** < 30mil

**REGISTRY CODE** 11327030

### **COMPANY DESCRIPTION**

PLM Group is Dassault Systèmes SOLIDWORKS authorized reseller. We offer software solutions for product lifecycle management, support and trainings. PLM Group is also a reseller of industry leading 3D printers.

### SERVICES

→ Other information technology and computer service activities (NACE 6209)

Software solutions and services for manufacturing and engineering companies. Additive manufacturing and 3D printing.

- → Business and other management consultancy activities (NACE 7022)
- $\rightarrow$  Other education n.e.c. (NACE 8559)
- $\rightarrow$  Computer consultancy activities (NACE 6202)

## MEC Insenerilahendused OÜ





www.mec.ee



Akadeemia tee 19-204 Tallinn, HAR 12618

### **KEY CONTACTS**

Kristjan Tabri Member of the Board kristjan@mec.ee

### YEAR ESTABLISHED 2002

NO. OF EMPLOYEES< 20 employees</p>



EXPORT % 34% export





### **COMPANY DESCRIPTION**

MEC is an engineering office focusing on naval architecture and on structural design and analysis of marine, offshore and industrial structures. MEC offers services from 3D design to advanced structural analysis including contact definitions, large deflections and material non-linearities.

### **INDUSTRIES**

- → Aerospace and aviation
- → Apparatus engineering
- → Mechanical engineering
- $\rightarrow$  Marine engineering

### SERVICES

→ Engineering activities and related technical consultancy (NACE 7112) Mechanical Engineering service focused on Marine and Offshore industry.

### RESOURCES

#### Software

- → NX Nastran
- → MAXSURF

### CERTIFICATES

→ ISO 9001:2015

## ESTEN Group



WEB www.estengroup.com/en/



### ADDRESS

Mustamäe tee 4 Tallinn, Harju maakond 10621 Estonia



### **KEY CONTACTS**

Kersti Vatter Sales & Business Development kersti.vatter@estengroup.com +372 5662 3311



NO. OF EMPLOYEES
< 5 employees</pre>

**REGISTRY CODE** 14243189

### COMPANY DESCRIPTION

We group together the best mechanical engineering companies in Estonia from different areas: marine, offshore, mining, energy, food, automotive and many others.

We provide innovative machines and mechanical solutions in vast variety of areas to handle your engineering challenge.

### **INDUSTRIES**

- → Apparatus engineering
- → Automation and control engineering
- → Automotive and vehicle construction
- → Boiler, container and tank construction
- $\rightarrow$  Building, agricultural and forestry machinery manufacturing
- → Mechanical engineering
- → Military engineering
- $\rightarrow\,$  Mining and tunnel engineering
- $\rightarrow$  Paper and printing machinery industry
- $\rightarrow~$  Plant engineering and construction
- → Shipbuilding industry
- → Special purpose machinery manufacturing

### SERVICES

→ Engineering activities and related technical consultancy (NACE 7112) Mechanical Engineering service from design to finished product.

### CERTIFICATES

- → ISO 9001:2015
- → ISO 9001:2008
- → ISO 14001
- → OHSAS 18000
- → DNV-OS-C501
- → OHSAS 18001
- → ISO 10 006

# Teamwork Engineering OÜ





www.twe.ee



### ADDRESS

Kadaka tee 42F Tallinn, Harju maakond 12915 Estonia



Meelis Viisileht Member of the board info@twe.ee +372 511 0916

### YEAR ESTABLISHED

2007

### **NO. OF EMPLOYEES**

< 5 employees

### REVENUE

< 300k

### EXPORT %

40% export

**REGISTRY CODE** 10725075

### **COMPANY DESCRIPTION**

Teamwork Engineering is focused on offering different engineering solutions for manufacturing and industrial companies - mechanical engineering and assembly, gas systems design and industrial process piping design.

### **INDUSTRIES**

- → Boiler, container and tank construction
- → Hydraulic and pneumatic industry
- → Mechanical engineering
- → Packaging industry
- $\rightarrow$  Paper and printing machinery industry
- → Plant engineering and construction
- $\rightarrow~$  Power generation and transmission industry
- → Precision engineering, mechatronics and optics
- → Special purpose machinery manufacturing

### SERVICES

## ESTEG OÜ



**WEB** www.esteg.eu



(앉)

Kopli 25-339 Tallinn, Harju maakond 10412 Estonia



Martin Vilist Member of the board martin@esteg.eu +372 525 4790



**NO. OF EMPLOYEES** < 5 employees



< 300k

**EXPORT %** 5% export

**REGISTRY CODE** 12628258

### **COMPANY DESCRIPTION**

ESTEG OÜ is a modern engineering company whose aim is to create innovative solutions and provide professional engineering services. Our main field of business is robotics, industrial engineering and product development. ESTEG is a member of the Estonian Machinery Industry and ESTEN Group.

### **INDUSTRIES**

- → Air conditioning, refrigeration and ventilation
- → Apparatus engineering
- → Mechanical engineering
- → Military engineering
- → Precision engineering, mechatronics and optics
- → Special purpose machinery manufacturing

### **SERVICES**

# DoWisely OÜ



WEB www.dowisely.ee

ADDRESS

Tulika 19 Tallinn, Harju maakond 10613 Estonia

### ) KEY CONTACTS Tõnis Ots

Member of the board tonis.ots@dowisely.ee +372 5650 9628



NO. OF EMPLOYEES < 5 employees

**REVENUE** < 25k

600

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**COMPANY DESCRIPTION** 

Our aim is to help businesses explore new and modern tools and methods. We focus on things that help businesses save time and create more value with fast investment costs

**DoWisely** 

### **INDUSTRIES**

→ Mechanical engineering

### SERVICES

→ Engineering activities and related technical consultancy (NACE 7112)

### **RESOURCES**

- Software
- → Autodesk Inventor Professional
- → Vault Professional
- $\rightarrow$  Autocad

# Windak OÜ



WEB www.windakgroup.com

ADDRESS Paldiski mnt 245f Harku vald, Harju maakond 76902 Estonia

### **KEY CONTACTS**

Elari Tiimus info@windakgroup.com +372 655 9411 ) YEAR ESTABLISHED 2004

**REVENUE** < 1mil





### SERVICES

# Deck Engineering OÜ



 WEB www.deckengineering.ee
 ADDRESS Valukoja 7/2 Tallinn, Harju maakond 11415 Estonia

KEY CONTACTS Dmitri Jekimov Member of the board info@deck.ee +372 5599 9324



NO. OF EMPLOYEES
< 20 employees</pre>

REVENUE < 2,5mil</p>



REGISTRY CODE 12457495

### **COMPANY DESCRIPTION**

DECK Engineering is a multi-discipline Engineering and EPC company with extensive experience in the design and manufacturing of wide range of equipment for Oil&Gas, Offshore, Marine and Machine-building industries. Our experienced management and personnel execute projects from study phase through to completion covering all stages and providing exceptional support, as a consequence our conceptual engineering has strong practical influence.

### SERVICES

→ Engineering activities and related technical consultancy (NACE 7112)

# Saku Tehno Metall OÜ





WEB www.sakutehno.ee



ADDRESS Üksnurme tee 8 Saku, Harju maakond 75501 Estonia

KEY CONTACTS Rene Tammis rene.tammis@sakutehno.ee +372 522 7485 YEAR ESTABLISHED

NO. OF EMPLOYEES
< 50 employees</pre>



**EXPORT %** 94% export





Steel structures design, production and assembling

### SERVICES

## ACER SYSTEMS OÜ



WEB www.tekvelt.eu



ADDRESS

Nõmme tee 74 Tallinn, Harju maakond 13418 Estonia

(E) KEY CONTACTS

Kristo Vaher Member of the board info@tekvelt.eu +372 524 5080

### YEAR ESTABLISHED 2014

NO. OF EMPLOYEES

< 5 employees



REVENUE
< 25k</pre>

### **REGISTRY CODE** 12637990

### **INDUSTRIES**

- → Apparatus engineering
- → Automation and control engineering
- $\rightarrow$  Boiler, container and tank construction
- → Mechanical engineering

#### SERVICES

 $\rightarrow$  Engineering activities and related technical consultancy (NACE 7112)

### MATERIALS

- → Structural steel
- $\rightarrow$  Case hardening/tempering steel
- → Stainless steel (rust-proof V2A)
- → Stainless steel (rust-proof V4A)
- → Free-cutting/mild steel
- → Tool steel
- $\rightarrow$  Spring steel
- $\rightarrow$  Cold extruding steel
- → Cast steel
- → Cast iron
- $\rightarrow~$  Aluminium and aluminium alloys
- $\rightarrow$  Glass
- → Wood/timber

# Aramet OÜ



WEB www.aramet.ee

### ADDRESS

Väike-Ameerika 8-307 Tallinn, Harju maakond 10129 Estonia

### **KEY CONTACTS**

Hendrik Ross Mechanical Engineer VII nr. 102069 hendrik@aramet.ee +372 518 0415

### Ingmar Roosileht

Mechanical Engineer VII nr. 119655 ingmar@aramet.ee +372 5628 7331



#### NO. OF EMPLOYEES

< 5 employees





È	<b>REGISTRY CODE</b>
	12296394

### **COMPANY DESCRIPTION**

Aramet OÜ is a company which is mainly specialized in mechanical and industrial engineering. We also provide machine building as a full service - we organize the actual product on your site and provide on-site assembly, CE certification, warranty and full service for it.

### **INDUSTRIES**

- → Apparatus engineering
- $\rightarrow\,$  Automation and control engineering
- → Mechanical engineering
- → Precision engineering, mechatronics and optics
- → Industrial Engineering

### SERVICES

- $\rightarrow$  Engineering activities and related technical consultancy (NACE 7112)
- $\rightarrow$  Installation of industrial machinery and equipment (NACE 3320)

### RESOURCES

Software

→ Solid Edge Professional

#### **TECHNOLOGIES**

- → Industrial / On-site-assembly
- → Mechanical engineering

#### CERTIFICATES

→ Mechanical Engineer VII

# BAV Engineering OÜ



WEB www.bavengineering.com

### ADDRESS

Kadaka pst.5 Tallinn, Harju maakond 10912 Estonia

**KEY CONTACTS** 

Andrus Varikmaa Member of the board andrus@bavengineering.com +372 5342 2665

YEAR ESTABLISHED 2001

NO. OF EMPLOYEES < 5 employees</p>



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97% export

**REGISTRY CODE** 10787159

### **COMPANY DESCRIPTION**

OÜ BAV Engineering has operated since 2002. There are six people in the company, of who four are engineers with long work experience.

The main activities in fields of creating hot gas generators are:

1. Integrated design of wood fired power plants.

2. Design of scraping conveyors, belt conveyors, worm conveyors and screw conveyors.

3. Organization of the construction of self-designed equipment and the monitoring of projects. If necessary – also the installation of equipment at the client's location.

4. Design and construction of wood granules fuelled container boilers, with heating power of 150–250 kW.

### SERVICES

## REVISMO OÜ





#### ADDRESS

Vabaõhumuuseumi tee 4-1 Tallinn, Harju maakond 13522 Estonia



### **KEY CONTACTS**

Kristo Klementi Member of the board kristo@revismo.com +372 5620 8289



NO. OF EMPLOYEES < 10 employees



**REVENUE** < 300k

**EXPORT %** 5% export

**REGISTRY CODE** 12463308

### **COMPANY DESCRIPTION**

Revismo Engineering is an engineering company specializing in product development Our main focus is aimed at developing and designing metal products and equipment, and our main objective is to provide professional engineering and technology support to our clients.

We have a team of extremely capable engineers who relish working on various problems and solutions, and hold degrees from the Tallinn University of Technology's Faculty of Mechanical Engineering in the product development speciality. In addition, we employ a product designer who graduated from the Academy of Arts.

### SERVICES

 $\rightarrow$  Engineering activities and related technical consultancy (NACE 7112)

### CERTIFICATES

→ ISO 9001:2015

# Insero OU

## insero

**WEB** www.insero.ee

### **ADDRESS**

Tulika 15/17 Tallinn, Harju maakond 10613 Estonia

#### **KEY CONTACTS** (<u>@</u>)

**Oliver Mets** Member of the board info@insero.ee +372 622 9505

YEAR ESTABLISHED 2012

**NO. OF EMPLOYEES** < 10 employees



< 500k

**EXPORT %** 85% export

**REGISTRY CODE** 12310289

### **COMPANY DESCRIPTION**

Insero OÜ is a privately held company founded in Tallinn in 2012. We are engaged in mechanical engineering and design development.

The company started its activities by digitizing drawings and offering simple design solution. In the summer of 2013 Insero OÜ applied for the start-up grant issued by EAS to obtain a SolidWorks license to be able to offer more complex design solutions. It resulted in the increase of capacity and the complexity and allowed us to expand Scandinavian markets. Our team has extensive expertise in designing various equipment and steel structures according to the customers' needs and requirements. Over the years our collective has grown steadily and we have integrated Autodesk Inventor in our designing process.

### **SERVICES**

# Seltec OU



www.seltec.ee ADDRESS (র্ন্য) Tartu 16 Viljandi, Viljandi maakond 71004 Estonia (<u>R</u>)

**WEB** 

**KEY CONTACTS** Liisi Tamre

info@seltec.ee +372 504 9451

YEAR ESTABLISHED (1)2015

> **NO. OF EMPLOYEES** < 5 employees



EXPORT % 3% export

**REGISTRY CODE** (Ħ) 12793394

### **COMPANY DESCRIPTION**

welding production coordination, supervision of welding production, elaboration of quality management systems (EN 1090, EN ISO 3834, EN 15085, EN ISO 9001, EN ISO 14001, OHSAS 18001)

### **SERVICES**

## Comatec Estonia OÜ



**WEB** www.comatec.fi/ee



ADDRESS Laki 15-511

Tallinn, Harju maakond 10621 Estonia

(P) KEY CONTACTS

Esko Aura Department Manager / Sales esko.aura@comatec.ee +372 5670 6120

### Tõnis Tiedemann Team Leader / Member of Board tonis.tiedemann@comatec.ee +372 5685 0845

(b) YEAR ESTABLISHED 2011



**REVENUE** < 300k



REGISTRY CODE 12062029

### **COMPANY DESCRIPTION**

Mechanical -, electrical - and automation engineering services

### INDUSTRIES

- → Automation and control engineering
- → Drive and gear engineering
- → Electrical industry
- → Mechanical engineering
- → Paper and printing machinery industry
- $\rightarrow$  Precision engineering, mechatronics and optics

### SERVICES

→ Engineering activities and related technical consultancy (NACE 7112) Mechanical -, electrical - and automation engineering services

### RESOURCES

#### Software

- → Solidworks
- → CATIA
- → AutoCAD
- → CADS

### CERTIFICATES

→ ISO 9001:2015

## SCALEUPX OÜ

# SCALEUPX

WEB scaleupx.ee



### ADDRESS

Marja 9 Tallinn, Harju maakond 10617 Estonia

**KEY CONTACTS** 

Alar Jõgi Manager alar.jogi@scaleupx.ee +372 5340 0522



### 2018

NO. OF EMPLOYEES
< 10 employees

**REGISTRY CODE** 14495086

### **COMPANY DESCRIPTION**

ScaleupX provides turn-key technical solutions and equipment as well engineering services

Team members are all experienced in Oil & Gas, Marine, Wind & Industrial sectors.

Customers of ScaleupX are often technology suppliers or end users, who are quite often in a situation where standard technological products are not sufficient to solve simple or complex obstacles.

With high levels of collaboration between customer and professional team, ScaleupX will find a suitable technical solution. Agile and flexible approach enables ScaleupX to provide concept design, full engineering or complete turn-key solutions: Project Management, Engineering, Procurement, Construction and Installation. Good Partner whether you need a new solution, to upgrade and modify existing systems or require new additions (add-ins).

Feel free to contact us and together we will find a solution!

### INDUSTRIES

- → Apparatus engineering
- → Automation and control engineering
- → Boiler, container and tank construction
- → Mechanical engineering
- → Military engineering

- $\rightarrow~$  Mining and tunnel engineering
- → Paper and printing machinery industry
- → Power generation and transmission industry
- → Shipbuilding industry
- → Special purpose machinery manufacturing

### SERVICES

- → Engineering activities and related technical consultancy (NACE 7112)
- → Manufacture of metal structures and parts of structures (NACE 2511)

### RESOURCES

Software

- → SOLIDWORKS
- → INVENTOR

### **TECHNOLOGIES**

- $\rightarrow$  Mechanical engineering
- $\rightarrow$  Hydraulic engineering
- → Apparatus engineering
- $\rightarrow$  Pneumatic engineering
- $\rightarrow$  Handling technology

- → ANSYS
- → SOLIDWORKS PDM
- → Mechanical assembly
- $\rightarrow$  Electromechanical assembly
- → Industrial / On-site-assembly
- $\rightarrow$  Measuring / testing
- → Rapid prototyping (general)

# Estflow Consulting OÜ



**WEB** estflow.ee

### ADDRESS

Narva mnt 9 Tartu, Tartu maakond 51009 Estonia

### ) KEY CONTACTS

Marti Jeltsov info@estflow.ee +372 5836 3388

### ) YEAR ESTABLISHED 2014

NO. OF EMPLOYEES



REGISTRY CODE 12628560

### **COMPANY DESCRIPTION**

Engineering consulting in the field of computational modeling and simulation. Estflow provides high-fidelity multi-physics simulations in support of product design, optimization and analysis. Application fields include but are not limited to heat transfer, hydrodynamics, aerodynamics, multi-phase flows, combustion.

### **INDUSTRIES**

- $\rightarrow$  Aerospace and aviation
- $\rightarrow$  Air conditioning, refrigeration and ventilation
- → Automotive and vehicle construction
- → Boiler, container and tank construction
- → Clean room technology
- → Information technology (hardware)
- → Mechanical engineering
- → Military engineering
- $\rightarrow$  Power generation and transmission industry
- → Shipbuilding industry

### SERVICES

→ Other research and experimental development on natural sciences and engineering (NACE 7219)

CAE, CFD, FEM - simulations of flow, heat and structures

- → Engineering activities and related technical consultancy (NACE 7112) Computational Fluid Dynamics (CFD) - We use modeling and simulation (M&S) of problems that involve fluid flow, particle motion, heat transfer to produce valuable data to for Our customers designing and analyzing their products and processes. Computer simulation is faster, more useful and cheaper than physical testing.
- → Technical testing and analysis (NACE 7120) Prototyping and analysis of products and processes using Computer Aided Engineering (CAE)
- → Business and other management consultancy activities (NACE 7022) Consultancy on computer modeling and simulation (M&S) projects management

#### RESOURCES

#### Software

→ Star-CCM+ - A complete multidisciplinary tool for the simulation of products and designs operating under real-world conditions

## IMECC OÜ



**WEB** 

www.imecc.ee



### **ADDRESS**

Teaduspargi 8 Tallinn, Harju maakond 12618 Estonia



### **KEY CONTACTS**

Jüri Riives info@imecc.ee +372 501 0107

### YEAR ESTABLISHED 2009

**NO. OF EMPLOYEES** < 20 employees



(È)

### **COMPANY DESCRIPTION**

IMECC is offering high-tech solutions and engineering support to help to increase sustainability and competitiveness of companies. IMECC offers: production and automation consulting, incl. using LEAN, cost efficiency, measuring and monitoring production processes, software solutions for planning, exchange contacts and finding partnercompanies from Estonia, project funding and grant applications

### SERVICES

- → Other research and experimental development on natural sciences and engineering (NACE 7219)
- $\rightarrow$  Business and other management consultancy activities (NACE 7022)

# Igus OÜ





### ADDRESS

Lõõtsa 4a Tallinn, Harju maakond 11415 Estonia

### (e) KEY CONTACTS

Andrei Visnevski info@igus.ee +372 5667 5600

### YEAR ESTABLISHED 2013

**NO. OF EMPLOYEES** < 5 employees



REGISTRY CODE 12555625

### **COMPANY DESCRIPTION**

igus® GmbH produces machine elements made of high-performance plastics, which are used in the field of motion and are characterised by a long service life and low maintenance (lubrication-free). This reduces costs and increases productivity. The product portfolio includes over 100,000 solutions from stock, which are completed by systems and services. The innovative power of igus® is reflected in hundreds of new products and solutions every year. igus® products are tested intensively to allow specific predictions about service life in a variety of applications. All products and solutions can be simulated and configured online. In addition, we will provide you with samples for your own tests. Delivery is fast and with minimum order quantities.

### **INDUSTRIES**

- → Machine tool manufacturing
- → Mechanical engineering
- $\rightarrow$  Precision engineering, mechatronics and optics

### SERVICES

- → Manufacture of other plastic products (NACE 2229)
- → Manufacture of other electronic and electric wires and cables (NACE 2732)
- → Manufacture of bearings, gears, gearing and driving elements (NACE 2815)

### MATERIALS

→ High performance plastic

### CERTIFICATES

- → ISO 9001:2008
- → ISO-TS 16949:2009

# Eesti Mehaanikainseneride Liit MTÜ







Ehitajate tee 5 Tallinn, Harju maakond 19086 Estonia

### **KEY CONTACTS**

Aigar Hermaste info@emil.ee +372 620 3269



NO. OF EMPLOYEES



### **COMPANY DESCRIPTION**

Eesti Mehaanikainseneride Liit (EMIL) on eraõiguslik juriidilise isikuna tegutsev Eesti Vabariigi mehaanikainsenere koondav ühendus. Ta ühendab mehhanotehnika valdkonna kutseühendusi, seltse, ühinguid, ettevõtteid, haridusasutusi ja nende teaduskondi ning muid mehaanikainseneride organisatsioone.

### SERVICES

→ Other professional, scientific and technical activities n.e.c. (NACE 7490)

# Est Metrology OÜ

facebook.com/ Est-Metrology

**WEB** 

) KEY CONTACTS Kalvi Paltsmar

> Laser tracker measurment. estmetrology@gmail.com +372 5692 8601

> Lauri Luigas Laser tracker measurment. estmetrology@gmail.com +372 502 2890

YEAR ESTABLISHED

**NO. OF EMPLOYEES** < 5 employees





Est Metrology

### **COMPANY DESCRIPTION**

Small and large scale measurment with laser tracker tehnology. Quality control.

### **INDUSTRIES**

→ Measurement and control technique, laboratory equipment

### SERVICES

→ Other professional, scientific and technical activities n.e.c. (NACE 7490) Quality control measurements.

# Hansavest Rental OÜ



WEB www.hansavest.com

### ADDRESS

Suur-Jõe 46a Pärnu, Pärnu maakond 80010 Estonia

### (P) KEY CONTACTS

Janek Sirg Member of the board janek@hansavest.com +372 5646 8559

### YEAR ESTABLISHED 2005

**REVENUE** < 10mil



EXPORT 10% export



### **COMPANY DESCRIPTION**

Hansavest team has a long-time experience in the market of personnel for metal-working sector.

We are the first and the only company in Estonia, whose candidates pass thorough inspection and tests in a specially equipped classroom. Currently we can provide you with MMA/MIG/MAG and TIG welders.

### SERVICES

 $\rightarrow$  Activities of employment placement agencies (NACE 7810)

# Finesta Baltic OÜ





### ADDRESS

Tartu mnt 84a-45 Tallinn, Harju maakond 10112 Estonia



## Heikki Maki

info@finesta.ee +372 680 6232



**NO. OF EMPLOYEES** < 50 employees



< 20mil



### **COMPANY DESCRIPTION**

Finesta has been operating since 2008 and has grown to become one of the biggest providers of temporary staff, recruitment services and personnel consultations in the Baltic States. Besides Estonia, we also have representatives in Latvia, Lithuania, Finland and Switzerland.

We believe that success is built by people, and our mission is to bring the best employees and the best employers together. Not only do we try, but we also guarantee that we will find the right people for the right positions at the right time. In the broadest sense, working with the right people is the key to success. Our values:

- · consideration and individuality, because we believe in people
- · trustworthiness, because we keep our promises and exceed expectations
- professionalism, because we know and follow the legislation, existing contracts and good practices

### **INDUSTRIES**

- → Electrical industry
- → Power generation and transmission industry

#### SERVICES

→ Temporary employment agency activities (NACE 7820)



# Tallinna Lasnamäe Mehaanikakool





www.tlmk.ee

**WEB** 



ADDRESS

Uuslinna 10 Tallinn, Harju maakond 11415 Estonia



# Enn Helemäe

Head of Metal specialities enn.helemae@mehaanikakool.ee 6360119



69

NO. OF EMPLOYEES < 100 employees



**REGISTRY CODE** 70003767

### **COMPANY DESCRIPTION**

Tallinn Lasnamäe School of Mechanics is a national vocational school, established on September 1, 1971. Formerly a "Dvigatel" plant staff training school has developed into a regional vocational education institution with modern learning opportunities for initial vocational and continuing education. Tallinn Lasnamäe School of Mechanics is the only vocational school in Estonia, as a certified welding training center and has the right to issue welding certificates, in accordance with the rules DVS 1191 and DVS 1192. The school has been recognized as a vocational training center in all the curriculum groups by professional associations conducting invitation examinations.

## SERVICES

 $ightarrow \,$  Technical and vocational secondary education ( NACE 8532 )

# Tallinna Tehnikaülikooli Eesti Mereakadeemia



WEB

www.ttu.ee/mereakadeemia



Kopli 101 Tallinn, Harju maakond 11712 Estonia



## **KEY CONTACTS**

Terje Viertek emera@ttu.ee +372 613 5500

**YEAR ESTABLISHED**1918

NO. OF EMPLOYEES < 200 employees</p>

**REGISTRY CODE** 74000323

## **COMPANY DESCRIPTION**

MAIN RESEARCH AREAS and POSSIBLE COOPERATION POINTS: (1) naval architecture and hydrodynamics: model tests (resistance, seakeeping, roll decay, dynamic stability, streamline, LCG optimization, wedge), design (concept design analysis and optimisation, CFD calculations, computational stability calculations, determination of design category and main characteristics, design, rendering and modelling services, FEM structural assessment), materials laboratory (accelerated ageing, fatigue, flexural and tensile test of materials in temperature, microscopic analysis, precision weighing and density determination, portative determination of material thickness and hardness, ultrasonic thickness measurement and composite bound testing, temperature, moisture and humidity measurements); (2) Ships' engineering: ship's powerplant and auxiliary machinery, steam and gas turbines, computer aided ship design, seamanship and ship maintenance; (3) Refrigeration technology: construction and operation, conditioning facilities, refrigerating control equipment and automatic control, heat engineering, mounting and repairing of refrigeration systems.

## SERVICES

 $\rightarrow$  Technical and vocational secondary education (NACE 8532)

# Tallinna Tehnikaülikooli Mehaanika ja tööstustehnika instituut



#### WEB

www.ttu.ee/instituut/ mehaanika-jatoostustehnika-instituut/



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## ADDRESS

Ehitajate tee 5 Tallinn, Harju maakond 19086 Estonia

## **KEY CONTACTS**

Kristo Karjust +372 620 3260 kristo.karjust@ttu.ee

YEAR ESTABLISHED 1918

NO. OF EMPLOYEES < 200 employees

**REGISTRY CODE** 74000323

### SERVICES

 $ightarrow \,$  Technical and vocational secondary education ( NACE 8532 )

# Tartu Kutsehariduskeskus

(1)





**WEB** khk.ee

**ADDRESS** 

Kopli 1 Tartu, Tartu maakond 50115 Estonia

# 1922 **NO. OF EMPLOYEES**

< 500 emplyees

YEAR ESTABLISHED



**SERVICES** 

→ Technical and vocational secondary education (NACE 8532)

# **KEY CONTACTS** (멾) Ülo Ramp

Tehnika osakonna juhataja ylo.ramp@khk.ee 736 1971



# Tallinna Tehnikakõrgkool

((1))

(È)



**WEB** khk.ee



# **ADDRESS**

Kopli 1 Tartu, Tartu maakond 50115 Estonia

#### **KEY CONTACTS** (앉)

Ülo Ramp

Tehnika osakonna juhataja ylo.ramp@khk.ee 736 1971



YEAR ESTABLISHED





75024308

# **SERVICES**

→ Technical and vocational secondary education (NACE 8532)

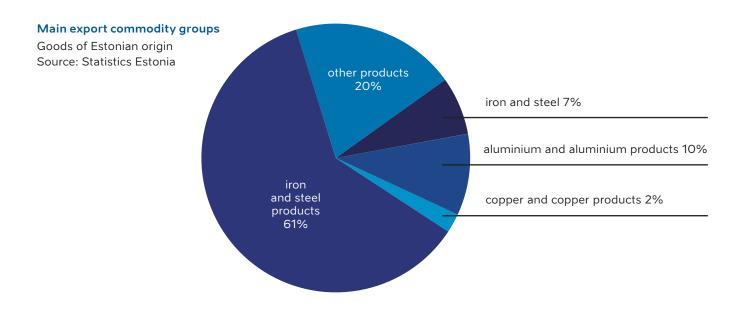




# Sector overview

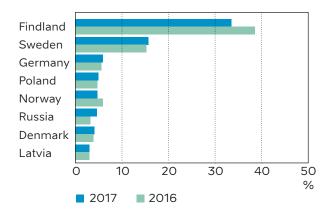
# MANUFACTURE OF METAL AND METAL PRODUCTS

The metal industry is involved in several fields, such as manufacture and construction of machinery and equipment. The metal industry employs more than 14,000 people in Estonia, making it one of the largest industries after the timber industry and next to the food industry. More than 1,300 companies operate in the industry. The metal industry is concentrated in Tallinn and its vicinity (60% of the workforce), and in Ida-Viru and Tartu Counties (about a tenth of the workforce). Larger companies are Ruukki Products AS (metal products, construction structures), AS Saku Metall Allhanke Tehas (thin sheet metal products, elevators), Fortaco Estonia AS, OÜ Marketex Offshore Constructions, AS Remeksi Keskus (metal structures), AS ESTANC (containers), AS Metaprint (manufacturing of metal packaging), HANZA Mechanics Narva AS, AS FAVOR, AQ Lasertool OÜ (metal rocessing) and ETS NORD AS (ventilation equipment).

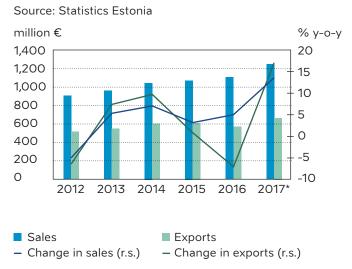


# Exports of goods of Estonian origin by main target countires

Source: Statistics Estonia



### Sales and exports

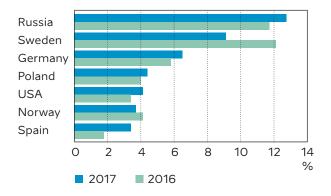


# MANUFACTURE OF MACHINERY AND EQUIPMENT

There are nearly 200 small and medium-sized machinery and equipment manufacturers operating in Estonia. The largest engineering industry companies are AS Hekotek (woodworking equipment), OÜ Palmse Mehaanikakoda, Oniar OÜ (timber trailers, log lifts), AS Sami (construction lifts, forestry machinery), AS Tech Group (production automation equipment, production lines), OÜ Technobalt Eesti (conveyer systems), AS Finmec, AS Rauameister (handling and lifting equipment and parts thereof), Interconnect Product Assembly AS (industrial equipment, industrial electronics), OÜ PMT (different equipment for the engineering industry), Sveba-Dahlen Baltic OÜ (food industry equipment), AS Pesmel Eesti (assembly systems) and Metos AS (industrial kitchen equipment). However, the sector is dominated by smaller companies. Larger companies are located in Tallinn and Harju County, but the engineering industry is represented in almost every region of Estonia.

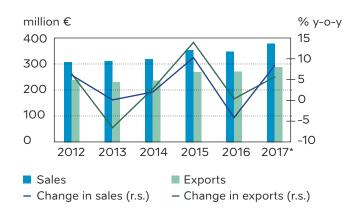
#### Exports by main target countries

Source: Statistics Estonia



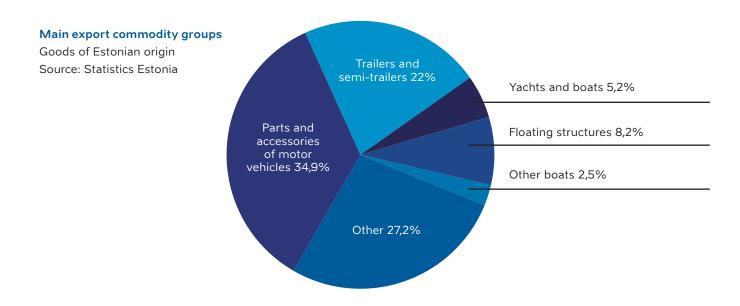
#### Sales and exports





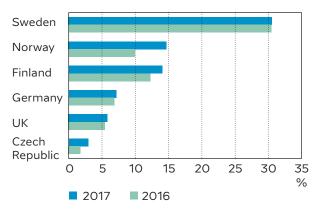
# MANUFACTURE OF MEANS OF TRANSPORT

There are over 150 manufacturers of means of transport in Estonia. The largest are PKC Eesti AS (wiring harnesses for the car industry), AS Norma (car safety systems, seat belts), Stoneridge Electronics AS (electronic equipment for the car industry), AS Fors MW (timber trailers, cranes), AS Respo Haagised, OÜ Birger and AS Bestnet (trailers), OÜ Tarmetec (car accessories), Universal Industries OÜ (silencers), Baltic Workboats AS (aluminium boats), AS Luksusjaht (plastic yachts and motor boats). Many shipbuilding and repair companies are included under repair of machinery and equipment, such as several subsidiaries of BLRT Grupp AS. Larger companies are concentrated mainly in Tallinn and Harju County (two thirds of the workforce in the sector), whereas Tartu County and Saare County are also quite significant.



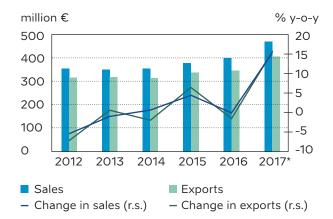


Source: Statistics Estonia



### Sales and exports

Source: Statistics Estonia













European Union European Regional Development Fund

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